

University of Miami School of Education & Human Development  
 Certificate in Higher Education Administration  
 Enrollment Management Track Courses  
 (12-credit minimum)<sup>1</sup>

**REQUIRED**

**ENROLLMENT MANAGEMENT – CORE (6 credits, or as approved by advisor)**

EPS 748	Enrollment Management: Theory & Practice.....	3
* EPS 749	Advanced Seminar in Enrollment Management.....	3

**ELECTIVES**

Select a **minimum of 6 credit hours** from the following 4 areas or as approved by an advisor

**Practicum**

EPS 754	Administration of Higher Education/ Enrollment Management.....	1-6
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**Foundations of Higher Education**

EPS 737	Organization & Administration of Higher Education I.....	3
EPS 739	The Community College.....	3
EPS 740	Administration of Student Affairs.....	3
* EPS 741	Basic Skills in Counseling & Interviewing.....	3
* EPS 742	Higher Education in the United States: From Harvard to the Present.....	3
* EPS 744	Student Diversity in American Higher Education.....	3
EPS 745	Organization & Administration of Higher Ed II: Governance, Leadership & Finance.....	3
EPS 746	College Student Development: Theory, Research & Practice.....	3
EPS 747	Critical Issues in Student Affairs: The Law & Higher Education.....	3
EPS 751	Seminar in Higher Education: Contemporary Issues.....	3

**Business**

ECO690	Essentials of Economic Theory.....	3
MGT603	Leading Teams.....	3
MKT660	Foundations of Marketing Management.....	3
POL 501	Budget and Financial Management & Administration.....	3

**Research**

EPS 624	Essentials of Research in Social & Behavioral Sciences.....	3
EPS 625	Program Evaluation.....	3
EPS 700	Quantitative Methods I.....	3
EPS 714	Qualitative Methods I.....	3
EPS 717	Survey Research Methods .....	3

\*EPS 744 (Fall 2026) & \*EPS 742 (Fall 2027) are offered every other fall semester (*curriculum subject to modification*); \*EPS 741 (Spring 2028) and \*EPS 749 (Spring 2027) are offered every other spring semester.

**Tuition for Graduate Studies**

In 2025-2026, tuition was \$2,644 per credit (FT 9 credits Fall/Spr - HT 3 credits Summer).

More on costs to attend at <https://grad-prof.miami.edu/index.html>

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<sup>1</sup> The Certificate in Enrollment Management is for working professionals who already have master’s degrees. Depending on credentials and experience, the **student may need to enroll in an additional course or courses to receive the certificate.**